

# Finance & Sustainability of Community Schools



Jose Munoz, Director Coalition for Community Schools Institute for Educational Leadership



Understand the interaction between financing and sustaining community schools.

## Objectives

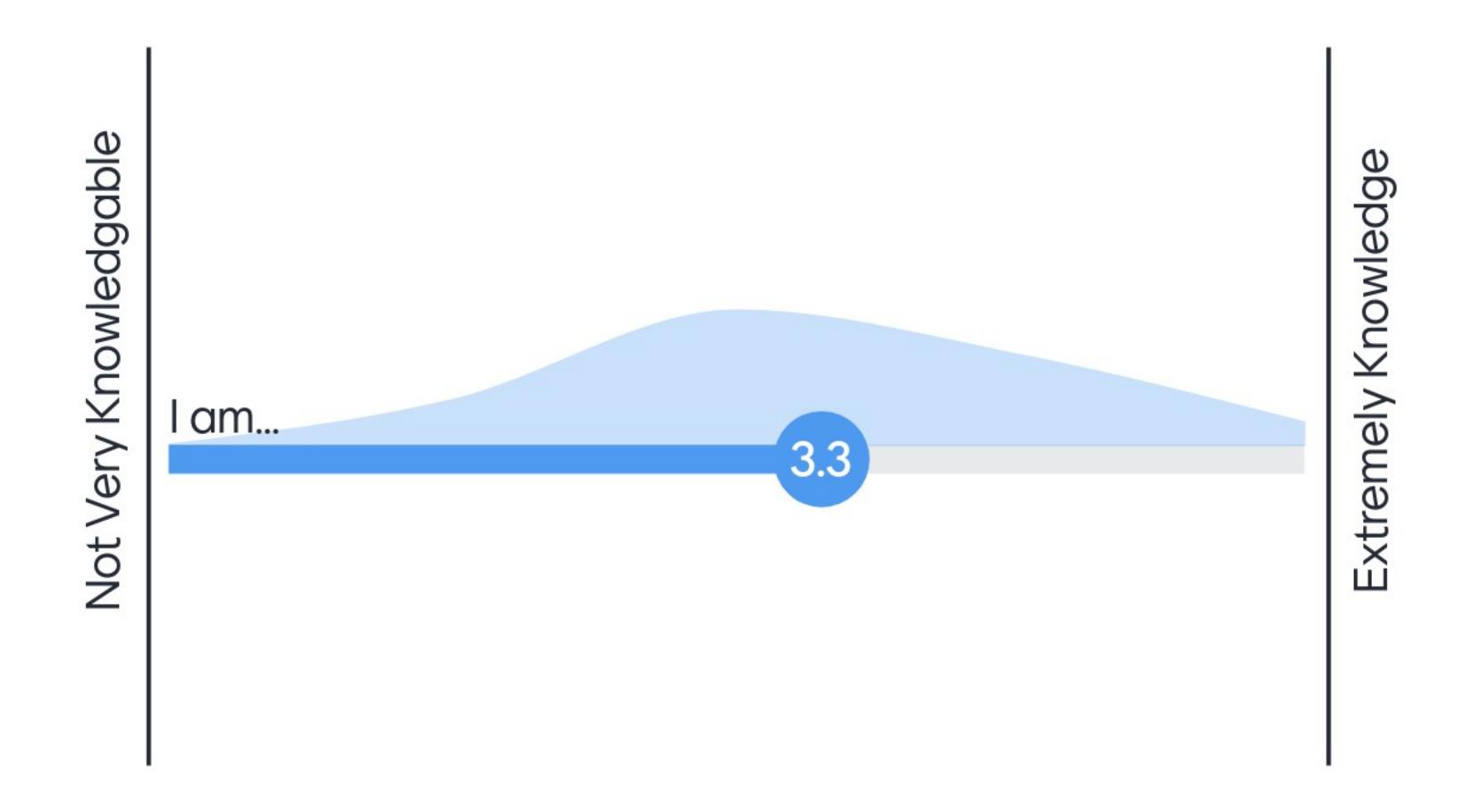


Identify ways to finance your community school.



Strategize on how to sustain your community school.

# What is your knowledge of Community Schools?





## Financing Strategies Should Align with Development Stage of an Initiative

At each development stage more strategies can be considered.

#### **STAGE 1: EXPLORING**

from a set of one-off partnerships to a strategy for providing support and services that are interconnected and tied to shared outcomes for a single school or a cadre of schools.. A key focus is hiring a coordinator and establishing basic services and support that address the four pillars of community schools.

#### **STAGE 2: EMERGING**

Community schools expand to add more services across the pillars. There is a focus on building the infrastructure by establishing systems and processes to support, deepen, and grow community schools and partnerships and to promote new ways of school staff and partners to work together.

#### Stage 3: Excelling

pillars, implement quality
enhancements for programs, are
part of school management and
organizational structures, and
measure and share results.

Community schools are business as
usual. Focus here is creating more
enduring structures to promote
growth and sustainability.

Adapted from framework developed by the National Technical Assistance Center for Community Schools





#### Some Collective Finance Wisdom:

- There is no "one size fits all" financial model; each community school system is unique
- Likewise, there is no "one and done" when it comes to financing; the financial climate is dynamic
- Financing the infrastructure is critical to success and sustainability
- A mix of funding is essential
- Data and results can help to drive consistent funding
- It takes time to build a sustainability initiative





#### Taking Action on Strategic Financing: The Budget

- 1. Determine the costs of your initiative
  - How many schools and students
  - Key services provided
  - Infrastructure needs
  - Plans for growth
- 2. Develop revenue strategies
  - Create a diverse funding portfolio
  - Consider public and private resources
  - Think broadly about sources (education, health, workforce, etc)
- 3. Engage partners in the work
  - Partners can provide access to a broader set of resources
  - Partner can advocate for policies, programs, and dollars that support community schools

The costs and revenues become your budget







## Financing Terminology

1. Sustainability

2. Braided Funding

3. Blended Funding

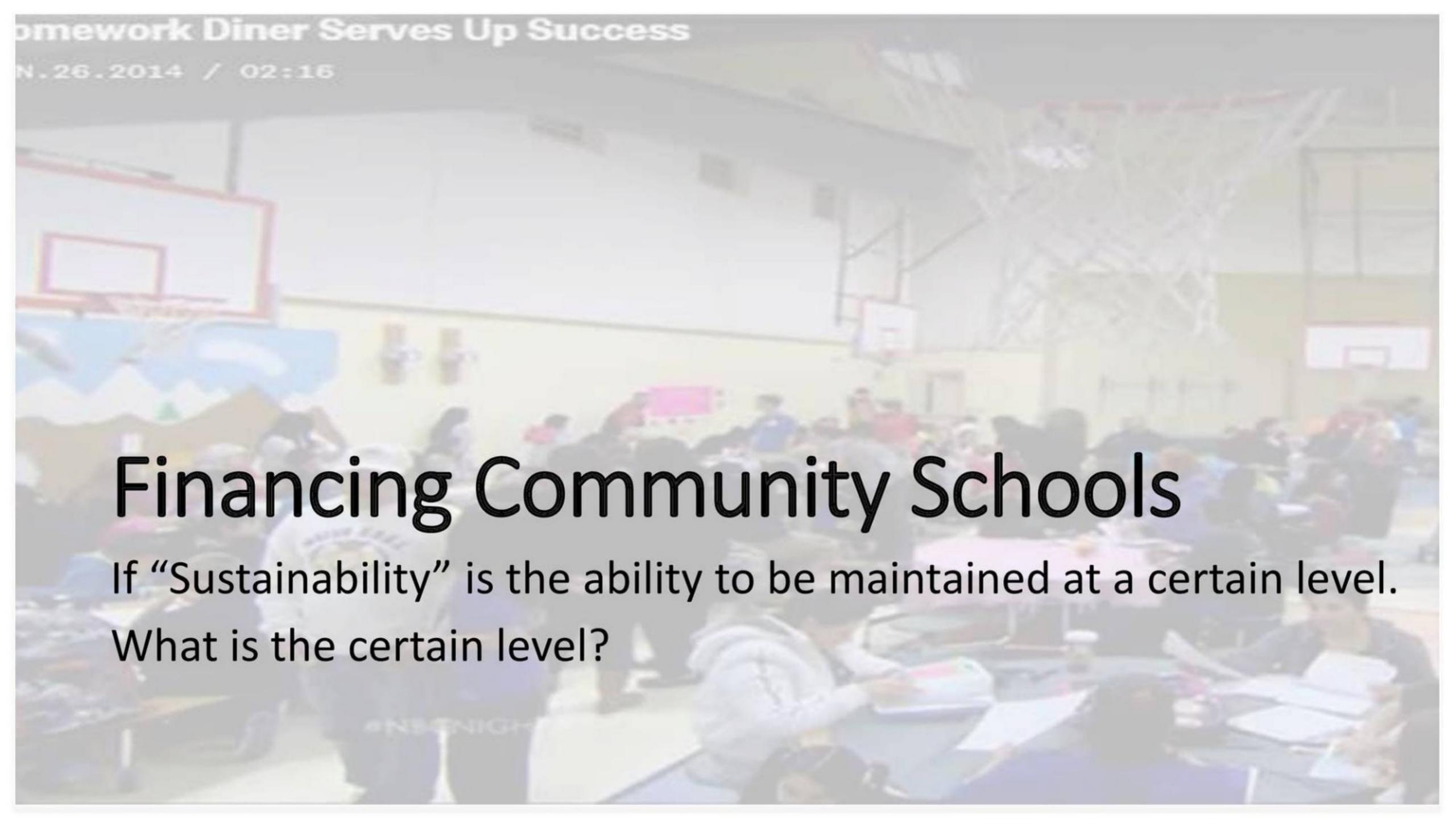
In-kind

1. The ability to be maintained at a certain level.

Multiple sources of funding used toward one purpose while managing, tracking, and reporting for each source separately.

 Multiple sources of funding pulled together into one stream toward one purpose that is managed, tracked, and reported collectively.

 Service, material, equipment or labor contributed that satisfies a budgeted line-item.



## What are the core components that need to be financed?





## What is involved with Family Enagement?

investing time in staff who are building real relationships, meeting families where they are at, being proactive with outreach and engagement, creating a safe, accessible and welcoming space

Staff and community partners care about the community.

Relationship building is first. Fact finding, data diving to assess needs from the source. Access to resources.

Assistance with navigating through varies systems. Access to access!! Transportation technology, biological needs.

And more

Addressing with support, major needs of a family

addressing needs such as transportation, housing, health, mental health services etc

Translation services for families at events or for surveys/feedback forms (cost can be associated with services) Providing support to families. Supporting families to obtain Clothes, Toiletries, food, pay their rent, and Emergency Gift cards.

Transportation to and from for the families

Provide dinner for students



## What is involved with Family Enagement?

Outside mental health supports that families can access

Meals befor and after school



## What are Intergrated Student Supports?

Counselors, case managers, attendance officers

English as a 2nd language support

Coordinators

wraparound services including health care, mental health, social emotional learning, academics, basic needs etc coordinated in one central accessible place managers directors OSSE etc.

Outside mental health supports for families

Accessible space

Mental and physical health care provided by staff such as Social workers, counselors, coordinators, mentors, me! Lol Student incentives



# What is Expanded Learning Time & Opportunities?

Workshops - Sexual Education, Financial Literacy, Job Readiness After school programming, summer programming

Citywide trainings

Outside business support

Academic Enrichment software to be used to increase skills

academic enrichment and remediation, clubs, workshops, summer activities that are available to and that connect the broader community of students, families, community members, hosting job and resource fairs, etc

Incentives to create productive learning

Series... trainings from community stakeholder or content experts which too can be parents, to learn and process new information and assess needs in their way at their pace



## What are existing funding streams that could be used for which core component?

Extended day.

Child care and licensed Staff

Outside services

21st century for expanded learning opportunities

CARES covid funding for student/family/staff health services

private foundation funding for integrated student supports and family engagement

Title 1 funds can be used for non instructional things such as parent workshops/ parent empowerment

Rental Support Assistances

Resume building

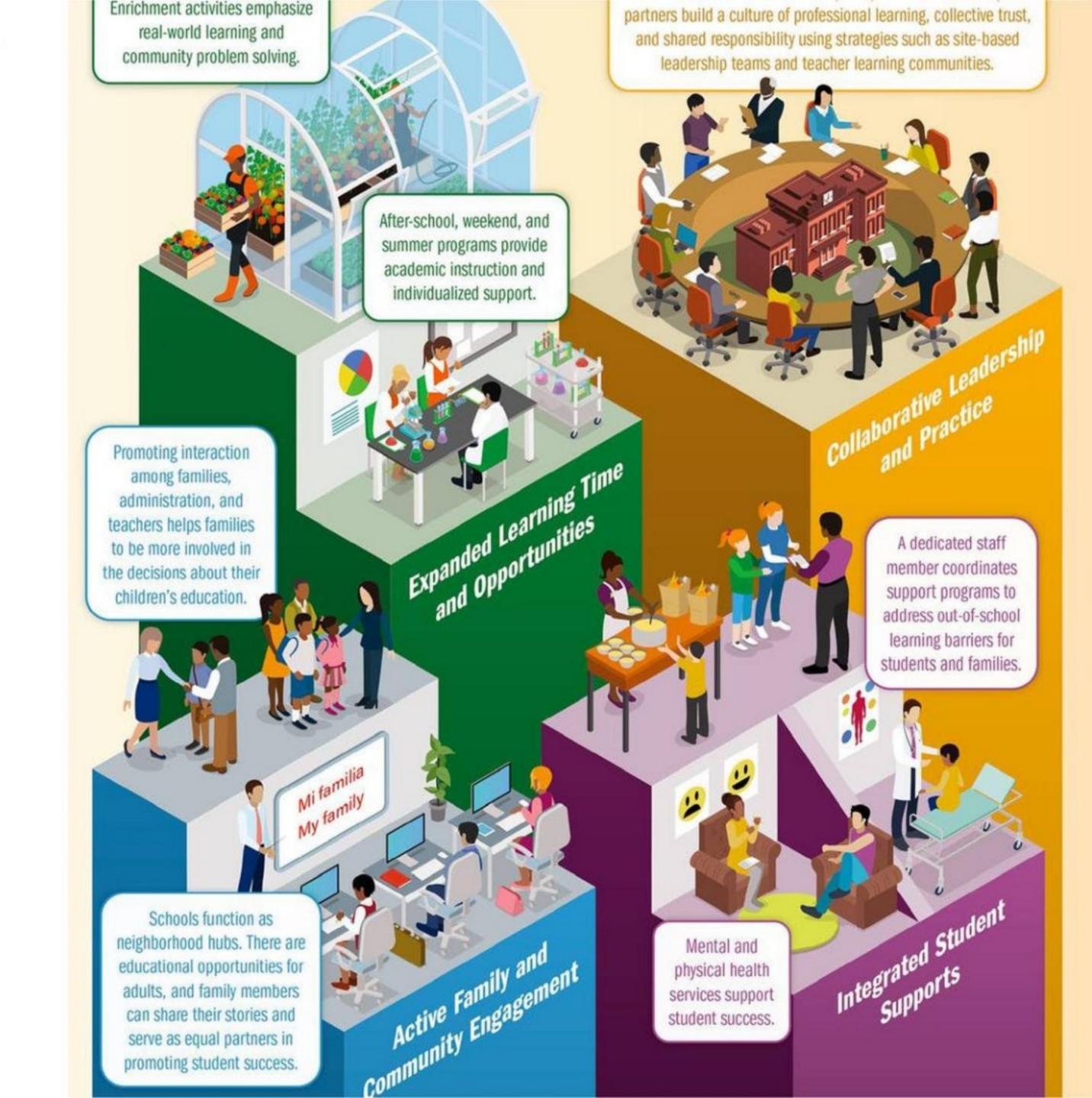


Who are the parners that could help for each core component?

Based on the costs, finances, and partners what ideas come to mind to finance your Community School?

### Priority Budget Items

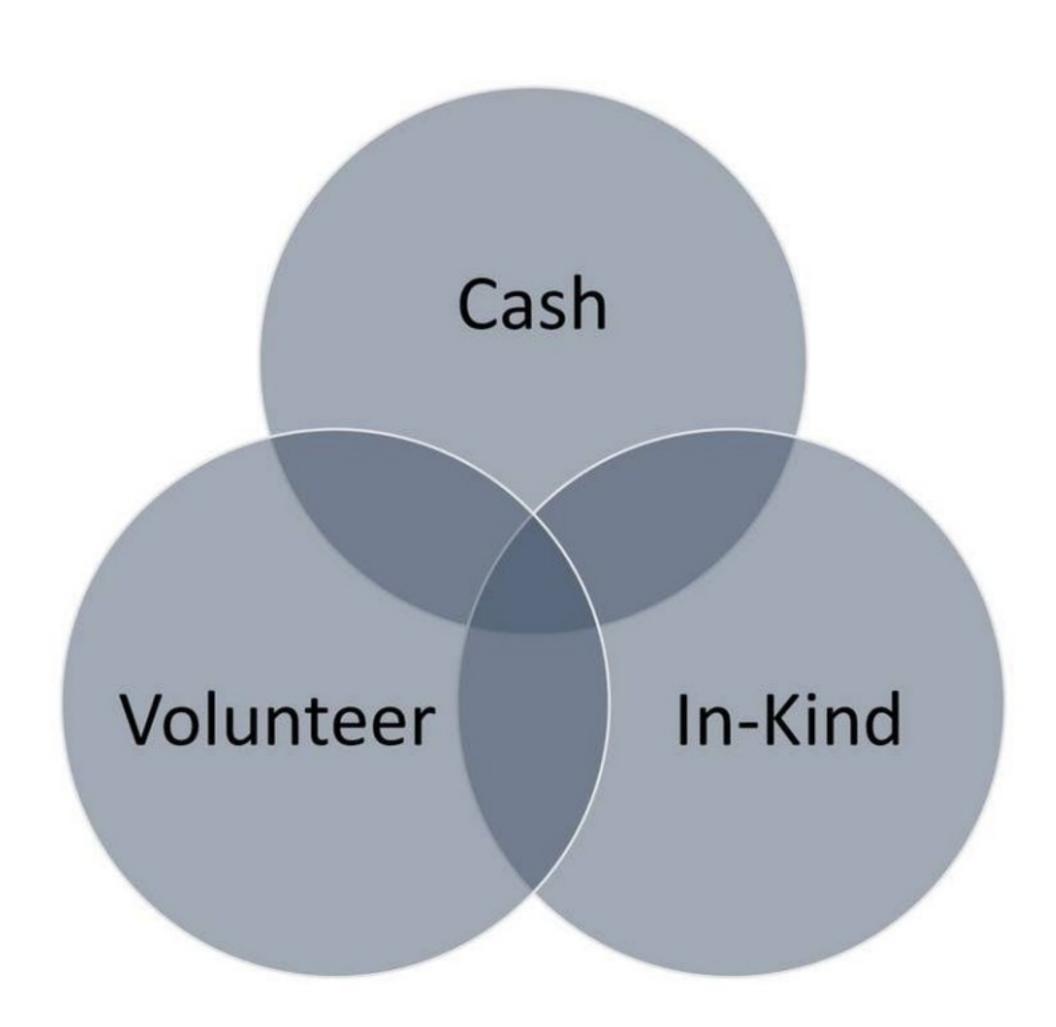
- Community School Coordinator
- Staff, Space, and Supplies for
  - Out of School Time
  - Family & Community
  - Health (mental, physical, dental)



# SNAPSHOT ROI OF A COORDINATOR

Resulting in each \$1 invested in the coordinator returning approximately \$7.11 net benefits.

# The Core 3 toward Financing Community Schools

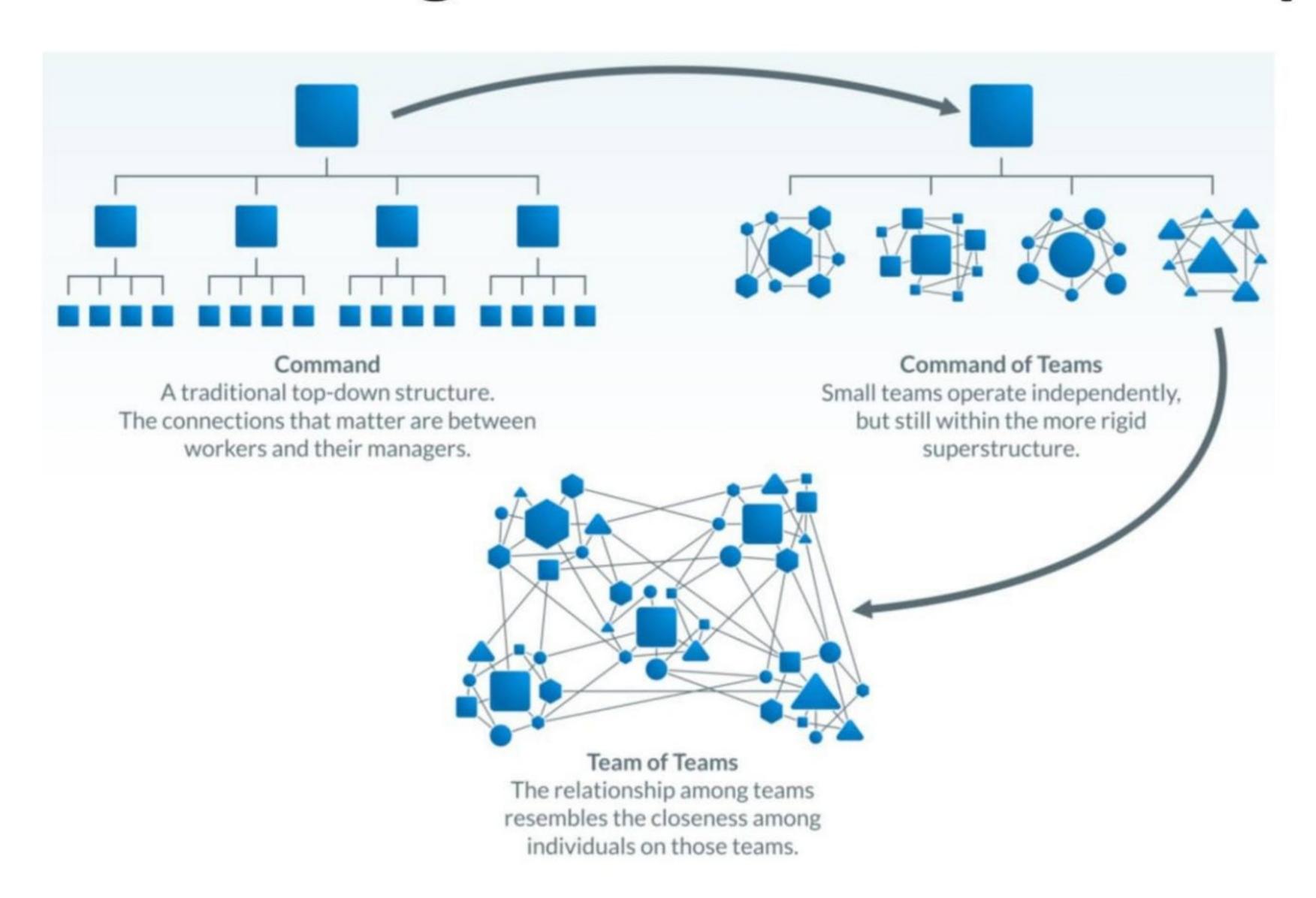


## Sustaining Community Schools

"On a team, it's not the strength of the individual players, but it is the strength of the unit and how they all function together."

- Bill Belichick

#### **Cultivating Distributive Leadership**



#### Regeneration of Solutions & Innovations



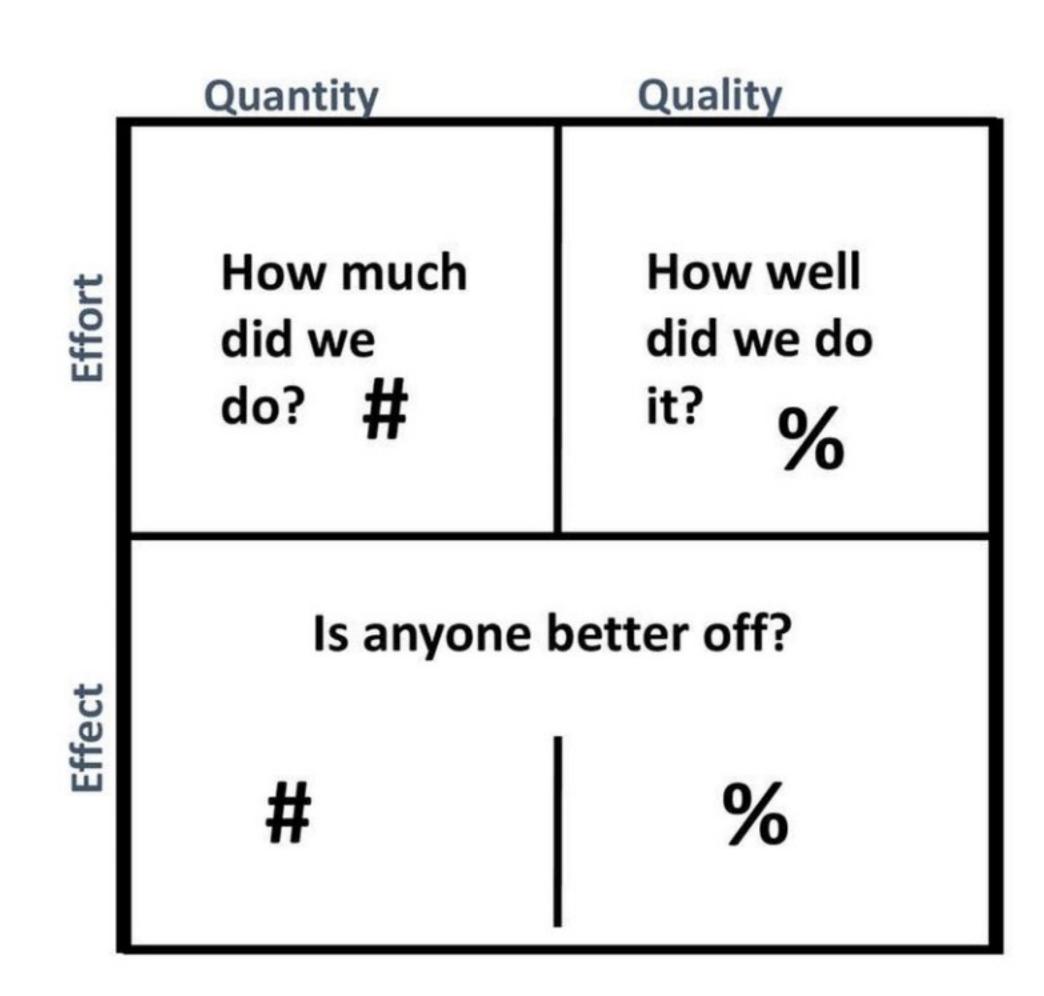
- Communication: Create a sense of belonging by connecting school, homes, and partners frequently to increase communication.
- Collaboration: Use data to form one or more collective topics to collaborate on and guide progress.
- <u>Coordination</u>: Create performance measures, processes and platforms for project management and continuous improvement.

#### Engagement Management

How Much: households assessed

 How Well: % of household members engaged in planning

 Better Off: % of decisions reflect the engagement



#### Reactions & Reflections

What squares with you?

What are questions circling around in your mind?



#### REGISTRATON IS OPEN ON www.iel.org!



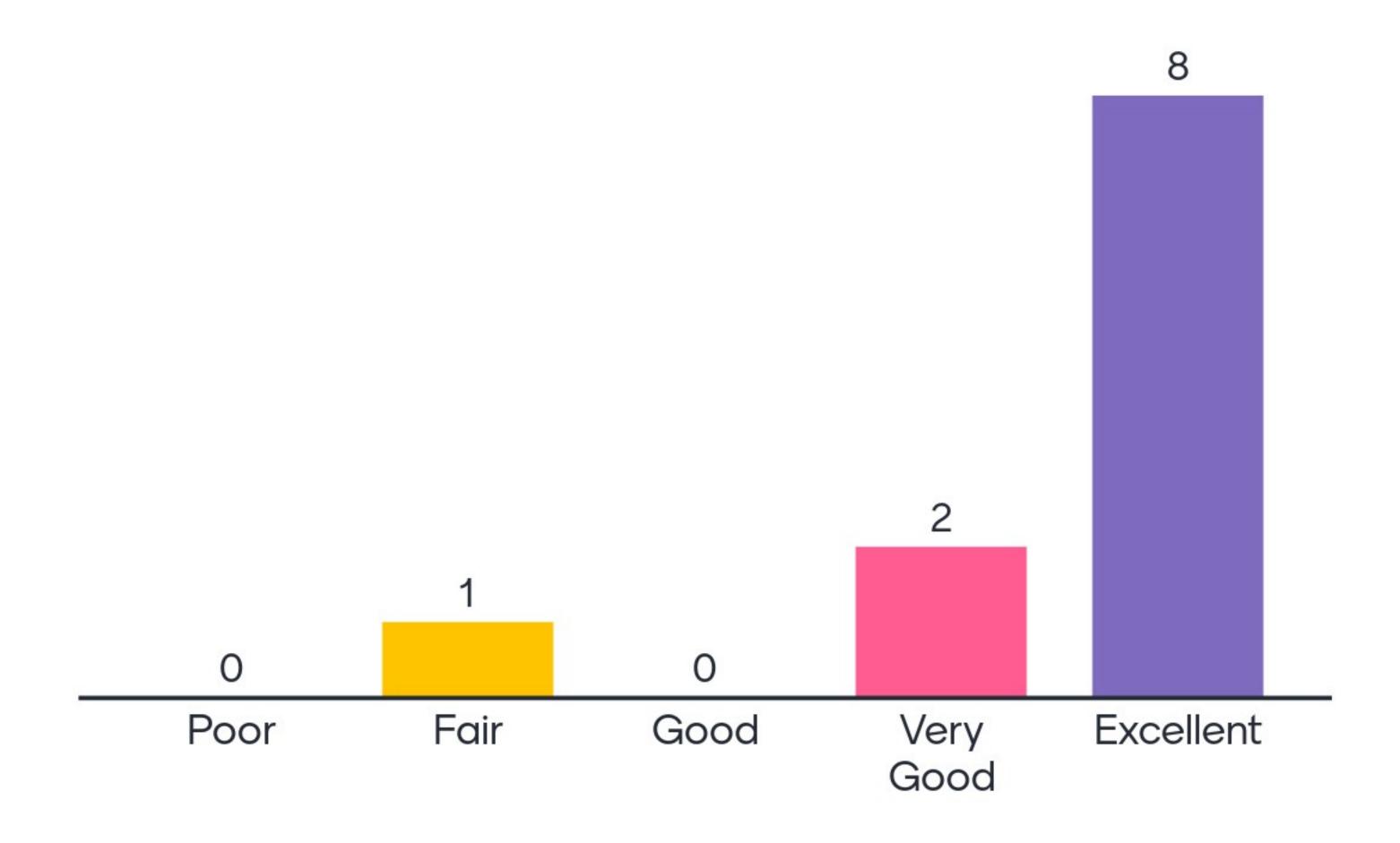




## How can we get better?

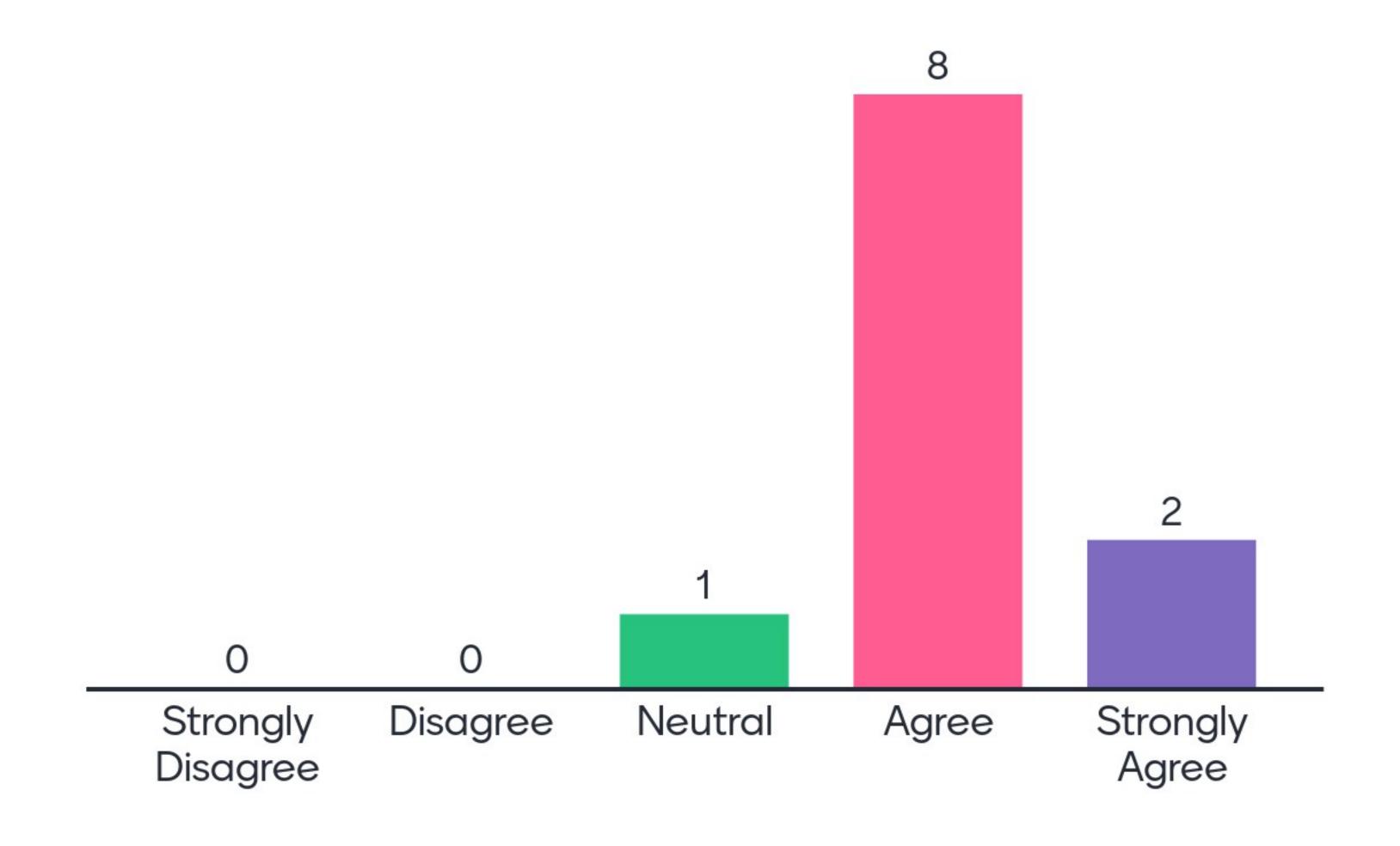


## Overall, how would you rate the quality of this session?





## To what extent do you agree/disagree that you gained knowledge and/or skills that you can apply to your work:





## Please describe how you intend to apply the knowledge and skills gained.

Use this newfound knowledge to build capacity throughout my LEA

Create a "Team of Teams"

more community engagement

Using ROI metrics.

Working collaboratively to maximize our efficiency as a team and a community school

Becoming a Solutionary, read Data commengagement

reflect on actual needs as we restructure staffing and budget for next school year

Attention to budget details.

It helped me to know the backgrund of my grant



## Please describe how you intend to apply the knowledge and skills gained.

I do not have anything to do with budgeting but I do understand about more about the school budget and Title 1 money.

Through family engagement and community partnerships



#### Will this training help someone else?

Very Unlikely

I will recommend this training to colleague and friends

Very Likely



## How could this training improve?

No improvement necessary

You did a good job. =)

Additional Concise examples

Hear from finance directors/managers at the school/community level - maybe a panel

having a moderator/someone to read out the chats during the presentation for people who prefer to participate through chat I think you done well. I under budgeting and line items, etc.

Great presentation

You inspire me every time I hear you talking and sharing stories

I personally could use more processing time for certain concepts/ new ideas (loaded content)



## How could this training improve?

Nice job!....Always room to improve.

State objectives more succinctly next time.

