### Bank on DC

OSSE Adult and Family Education & UDC Mini-Professional Development Institute on Financial Literacy

March 1, 2023



### Housekeeping





PLEASE MUTE YOURSELF IF YOU AREN'T SPEAKING USE THE CHAT FUNCTION TO ASK AND ANSWER QUESTIONS

Bank on DC Program
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### **Bank on DC Mission**

01

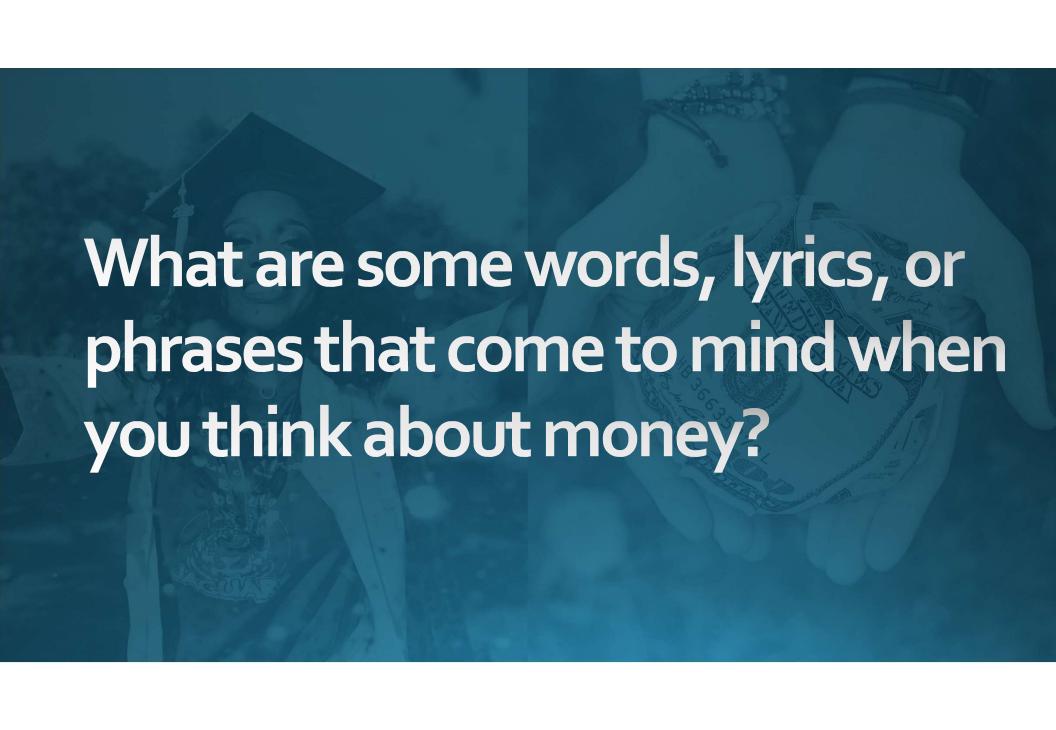
Provide thousands of DC area residents access to products and services that allow them to maximize opportunities to build assets and improve their financial stability.

02

Assist financial institutions in reaching unbanked and underbanked households within the District.

03

Better enable community organizations to deliver financial education among their target populations.



### **Poll Question:**



What is one of the first steps for turning your dreams into reality?

### S.M.A.R.T. Goals







Specific Measurable Attainable





Relevant



Timebound

# Time to think and write

Write a financial goal using the S.M.A.R.T. method.









# Prioritize Your Spending!

- Needs
   Anything necessary for survival (food, shelter, and water)
- Obligations
   Something you agreed to uphold
   (utilities, subscriptions, credit cards)
- Wants
   Things that you may desire to have

# Save First, Spend what is left!

Foundation for a strong financial future

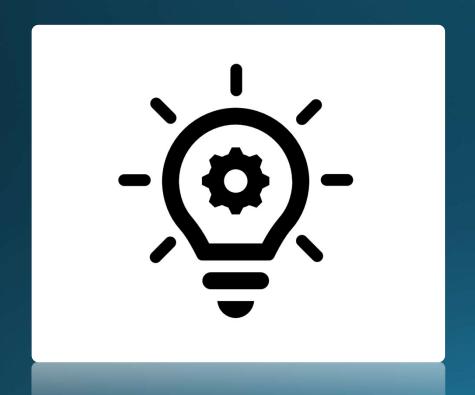


#### Slide 10

#### **GE(1** update photo

Gibbs, Ebony (DISB), 1/26/2021

### **Poll Question:**



What are some benefits of having a bank account?

# Reasons to put money in the bank

- Safety insured and fraud protection
- Convenience remote account opening and access, mobile app, direct deposit, remote deposit
- **Cost** avoid check cashing fees
- Security fraud protection and theft protection
- Secure Financial future a relationship with a bank helps you build a better financial future



### Insured Financial Institutions

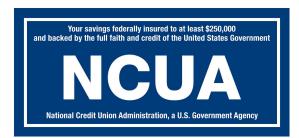
#### **Banks**

- ► For-profit
- ► Anyone can join
- ► More accessible
- ► Shareholder Owned
- ►FDIC (\$250k)



- ► Not for profit
- ► Membership required
- Less accessible
- ► Member Owned
- ►NCUA (\$250k)





### Types of Accounts

### Checking Where my cash is!

- Spending Account
- Direct Deposit
- Your paycheck comes here

#### **Money Market**

- Savings account
- Higher minimum balance
- Higher rate of return
- Check writing feature









#### **Savings**

- Emergency fund
- Lower rate of return

#### **Certificate of Deposit**

- Predictable goals
- Pledge your money
- Higher interest rate

# Opening and Maintaining a Bank Account



Open the account and go through account verification.



Make deposits and withdrawals.



Record interest and fees.



Keep track of your account balance.

### Poll Question:



 What is the difference between gross and net pay?

### **Gross Pay**

Your earnings before taxes and other deductions.

- You might be paid on either a <u>salary basis</u> or <u>hourly basis</u>.
- Gross Salary = Annual Salary
  - # of pay periods
- Gross Hourly = (Hourly Rate)  $\times$  (# of hours worked)

### Net Pay

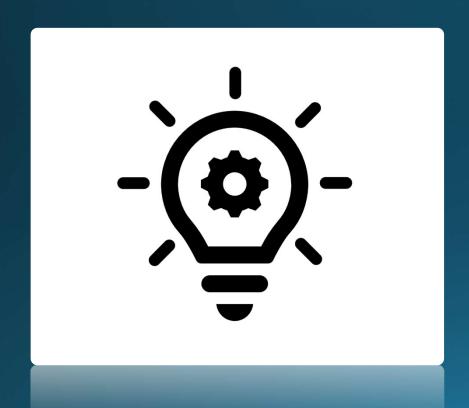
- Your earnings after taxes and other deductions. Also known as your take home pay.
- Federal Income Contributions Act (FICA)

Step 1: Gross Pay – FICA = FICA tax amount

Step 2: Gross Pay — FICA tax amount = Net Pay

• **Note**: Social Security's official name is *Old Age, Survivors, and Disability Insurance* (OASDI). You may see this acronym on your paycheck instead of "Social Security".

### **Poll Question:**



• Why is budgeting important?

# What is a Budget?

A budget is a spending plan.

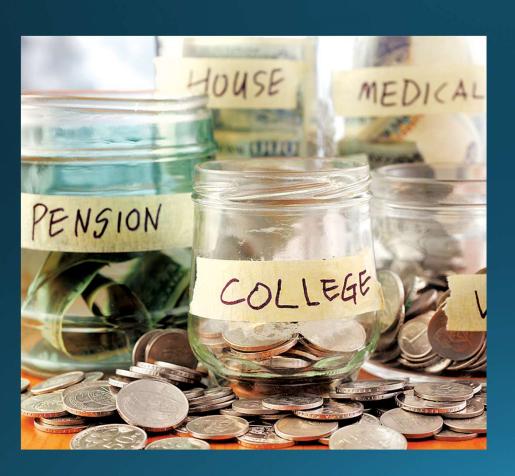


# Why is a Budget Necessary?

- Identify and define your financial goals
- Manage your money
- Direct your money flow
- Increase your savings
- Avoid spending money unnecessarily
- Achieve your personal goals



### How do I create a budget?

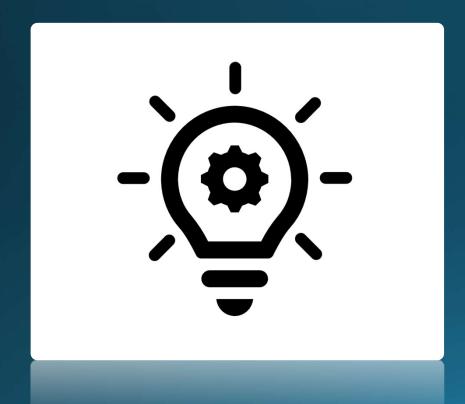


- **Step 1** Where does my money come from?
- **Step 2** Where does my money go?
- Step 3 What are all my bills and when are they due?
- **Step 4** Create your working budget.



Why do you need to borrow money?

### **Poll Question:**



What is credit?

# What is Credit?



The ability to borrow money



Sometimes called a loan

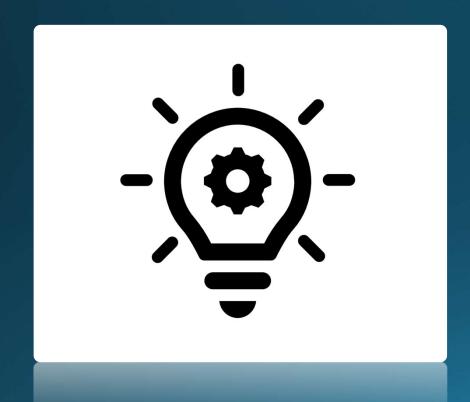


A promise you make to pay back money



Paid back with interest

### Poll Question:



Why is credit important?



### Why is Credit Important?

Is convenient when you do not have cash

Is useful in times of emergencies

Allows you to pay for purchases over time

Employment
Housing
Insurance





### Where does the credit report come from?

The largest nationwide agencies include:







## Getting free, annual credit reports

- Online: Get a free copy of your credit report at <u>AnnualCreditReport.com</u>
- By mail: Download and complete the Annual Credit Report Request Form and mail it to:
  Annual Credit Report Request Service
  P.O. Box 105281
  Atlanta, GA 30348-5281

### **Poll Question:**



What does wealth mean to you?

### 3 Pillars of Wealth

- 1. Start or own a successful business
- 2. Own Real Estate
- 3. Invest in the Financial Markets



### Where to Start Building

**Short Term** 

• Emergency Fund: 3 to 6 month expenses

Mid-Term

• Acquire diverse assets

Long Term

- Retirement
- Non-retirement investment portfolio

### Savings vs. Investments

### Savings

- Low risk
- Low return
- High liquidity

#### **Investments**

- High risk
- High return
- Low liquidity

## Own a Successful Business

- Use your talents and abilities to fill a need in the market
- Ownership in a business, provides access to earnings of the business, however, you are also responsible for the cost and liabilities



### Own Real Estate

Ownership is Key!

Homeownership is usually the first step for many people.

Residential



Commercial



Land



### Types of Investments



**Stocks**: A portion of an ownership in a corporation. If you own stock, you own a share in the company. Buy and sell through a broker who trades on the Stock Exchange



**Bonds**: Issued by some large entity—a bank, the government, or a company. Pay out a specific amount at a specified time. Pays out less prior to that specified date



**Mutual Funds**: Operated by an investment company. Takes money from investors and buys several stocks, bonds, etc. Have a portfolio of accounts containing different types of investments

#### **Questions to Ask Before You Invest**



What's my financial objective?

What's my risk tolerance?

Am I ready to hold the investment for a while?

Do I understand what I am buying?

What's the outlook?

Is this a good(or too good) price?

What are the costs?

Why am I buying it?

### Top 5 Tips

- 1. Save with a goal in mind
- 2. Write it down
- 3. Save the easy way...automatically
- 4.Prepare for the unexpected
- 5. Enjoy the journey



### Additional Resources

- Bank on DC
- Budget Worksheet
- Credit Reports & Scores
- FDIC Consumer Resources
- Financially Fit DC
- Investing Resources

### **Additional Resources**

- Bank on DC
  - 202-727-8000
  - bankondc.org
  - <u>Disb.bankondc@dc.gov</u>

- Department of Insurance, Securities and Banking
  - 1050 First Street NE, 801,

Washington, DC 20002

Phone: 202-727-8000

TTY: 711

Email: disb@dc.gov







### **Q & A**

Please use the chat function to ask questions.

